

MULTI-MARKUP RATE CALCULATOR

This calculator is based on cost information from your Profit & Loss Statement. Your Profit & Loss Statement review period can be either on an annual, quarter or month basis. Talk with with your company Accountant for assistance in inputting correct information.

Please answer the following questions.

What is the accounting Profit & Loss period you are reviewing. From: to: **12 months**

What was your revenue / sales dollars for this period? **\$ 1,996,215.00**

Input Your Direct Cost for:

	Your Input
direct labor costs for this period?	\$ 388,564.00
material costs for this period?	\$ 737,055.00
equipment rental costs for this period?	\$ 358,647.00
subcontractor costs for this period?	\$ 24,775.00
other miscellaneous direct job costs for this period?	\$ 18,677.00

Input Your Jobsite Labor Burden Costs for:

payroll taxes for this period? (i.e., FICA, SUTA, FUTA, Medicare)	\$ 41,000.00
insurance costs for field related work activities? (i.e., Workers Comp., Liability, etc)	\$ 40,000.00
employee benefit costs for the period? (i.e., health insur., deferred comp, education, vacation, sick leave)	\$ 8,000.00

Input Your Jobsite Overhead /Supervision Costs for:

contract-specific insurance costs not ordinarily obtained? (i.e., environmental, hazardous, etc,)	\$ 5,000.00
performance and bid bond costs for this period?	\$ 12,000.00
field supervision, other labor and support items for this period? (Superintendent, truck, per diem, computer, etc)	\$ 75,000.00
purchases or rentals to support field activities (office trailer, safety, ice, utility hookups, permits, licenses, etc)	\$ 25,000.00
consultants and other project related support costs (misc.)	\$ 5,000.00
company owned equipment costs for this period? (gas, diesel, oil, grease, repairs and maintainance, tires, etc.)	\$ 16,000.00

Total Job Cost Input **\$ 1,754,718.00**

Input Your General & Administrative Costs for:

total home office overhead for this period?	\$ 197,900.00
total unallowable costs for this period? (i.e., federal taxes, interest, penalties, fines, etc.)	\$ 5,400.00

Profit for this period **\$ 38,197.00**

	Mult-Markup Rates
Markup on Direct Labor	22.90%
Markup on Total Job Costs for Jobsite Supervision	7.86%
Markup on Total Job Cost for Home Office Overhead	10.97%
Calculated Profit Rate for this review period	2.18%